

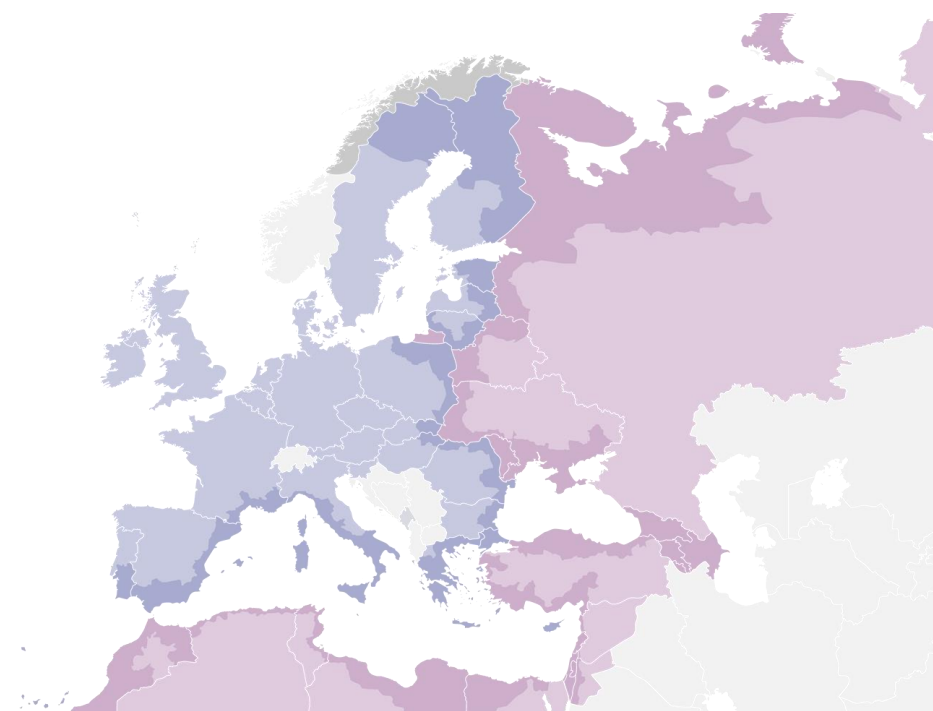


Technical support to the implementation
and management of ENI CBC programmes

Being a lead beneficiary (applicant) or a beneficiary (project partner)

Latvia – Russia CBC programme, Launching conference

Daugavpils, 24 November 2016



A project funded by the European Union



Implemented by a consortium led by



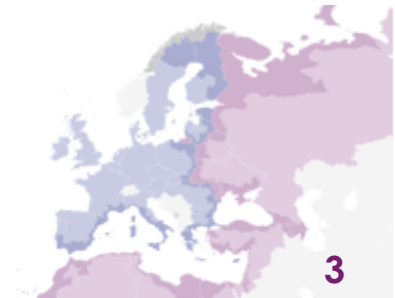
Why a partnership?

Each cross-border cooperation project has to be implemented in partnership:

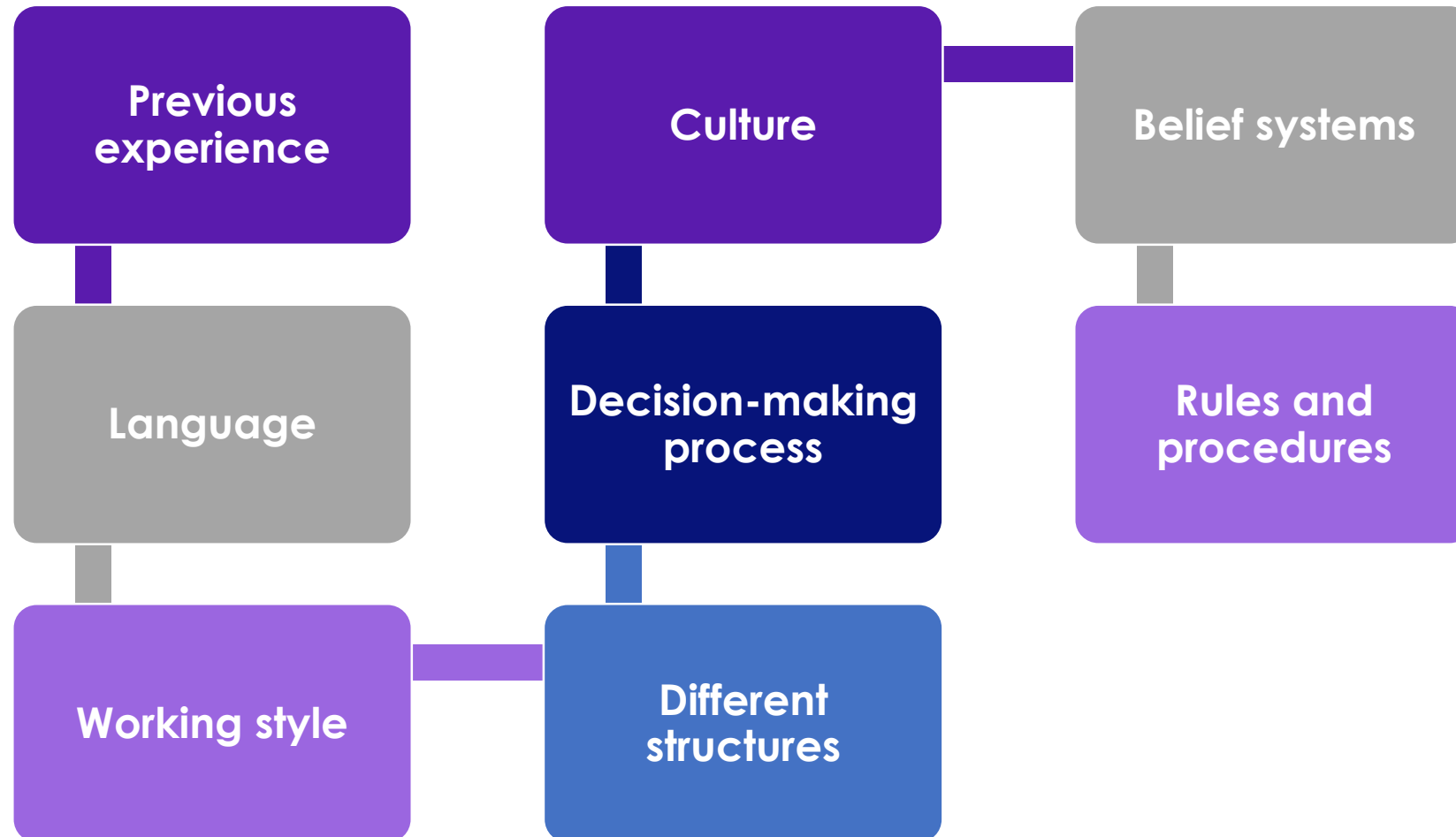
- ❑ It is a **legal requirement** that
 - ❖ at least two partners, one from the Russian Federation and one from Latvia have to participate in a project

BUT PARTNERSHIP IS MORE THAN A MERE REQUIREMENT!

- ❑ It also ensures that project brings **benefits from working together** by
 - ❖ addressing joint challenges and solving common problems
 - ❖ exploiting joint opportunities and looking for common solutions
 - ❖ exchanging and learning from each other



Opportunities and challenges of working together



**OK, I need partners.
But where and how to find them?**

Define the thematic profile of the partner



Define type of institution that is needed



Ask your partners, umbrella organisations, other players in the relevant sector



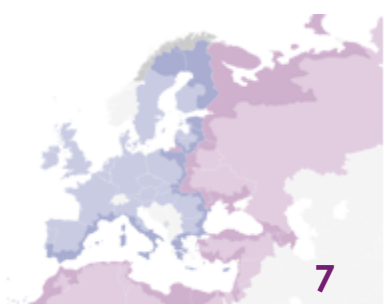
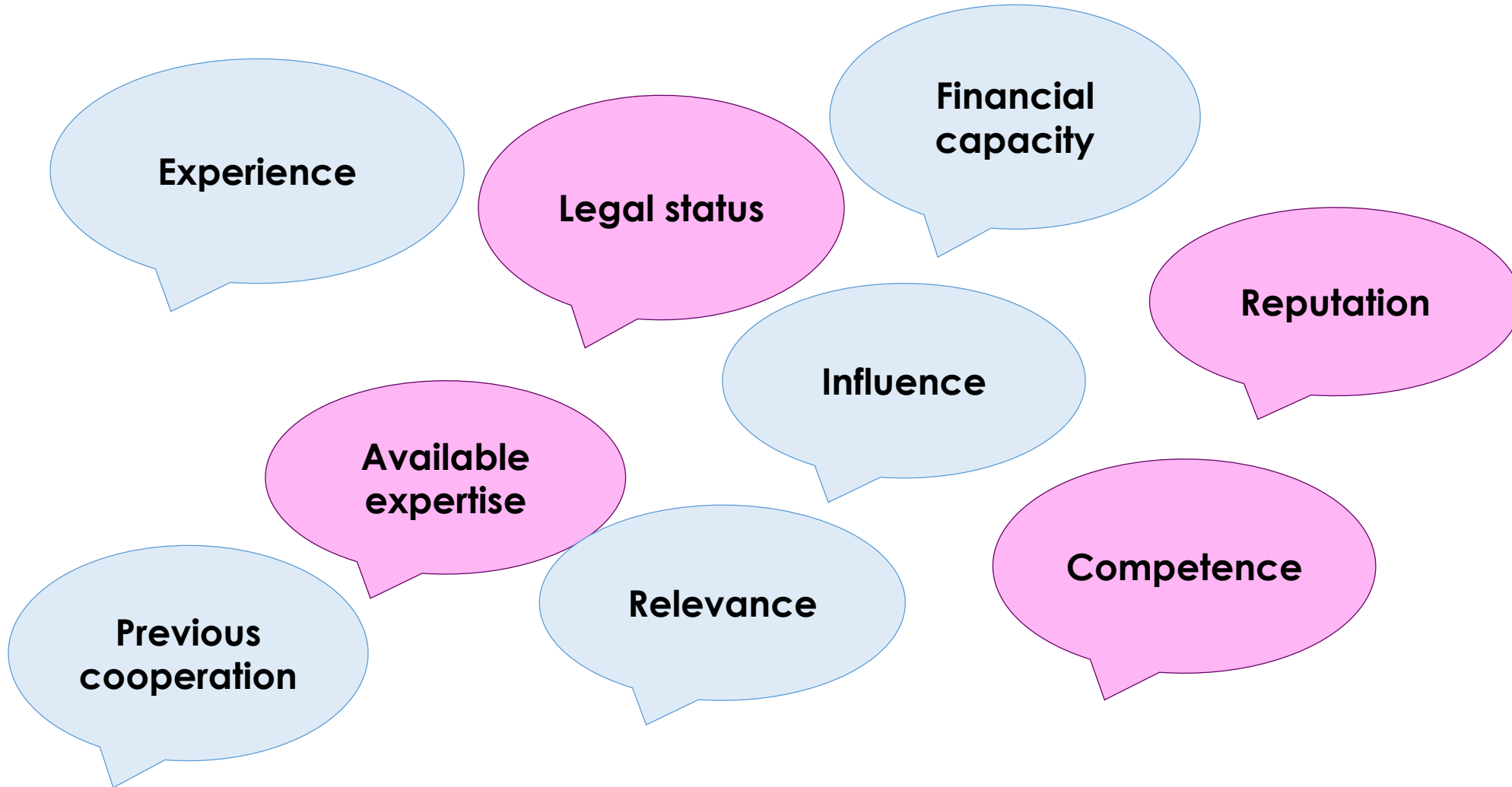
Do your own search, be bold and address those who seem to be interesting



Connect and promote your project idea!



What to look for?



**I have found partners.
But is it enough?**

Who else is working in the field of the project? Should they be involved?

Who can best promote the project ideas, bring them to the decision-makers? Are they in?

Are the project partners able to convey the messages to the wider public? Will you need a hand?

Does the project target group have an organised representation (NGO, council, etc)? Shall they be involved?

Are the planned project activities within the sphere of competence of the involved partners? Is everyone you need on board?



Working together



How to work together?

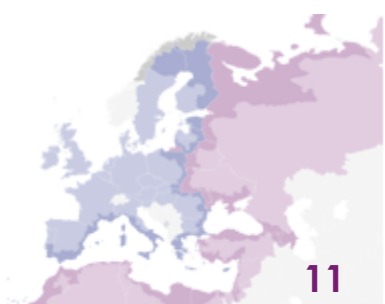
Project development is a joint effort, so is its implementation

Joint efforts = common benefits

Each opinion counts in the partnership, everyone has to be heard

Being a partner is a commitment

Agreement on working principles and procedures



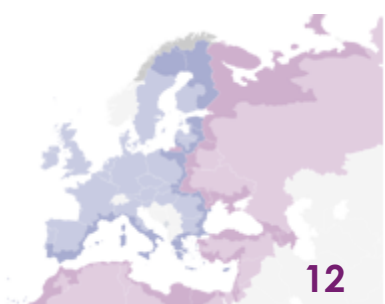
How does it translate into practice?

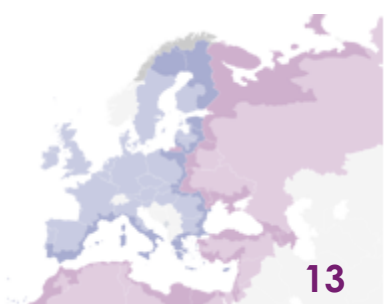
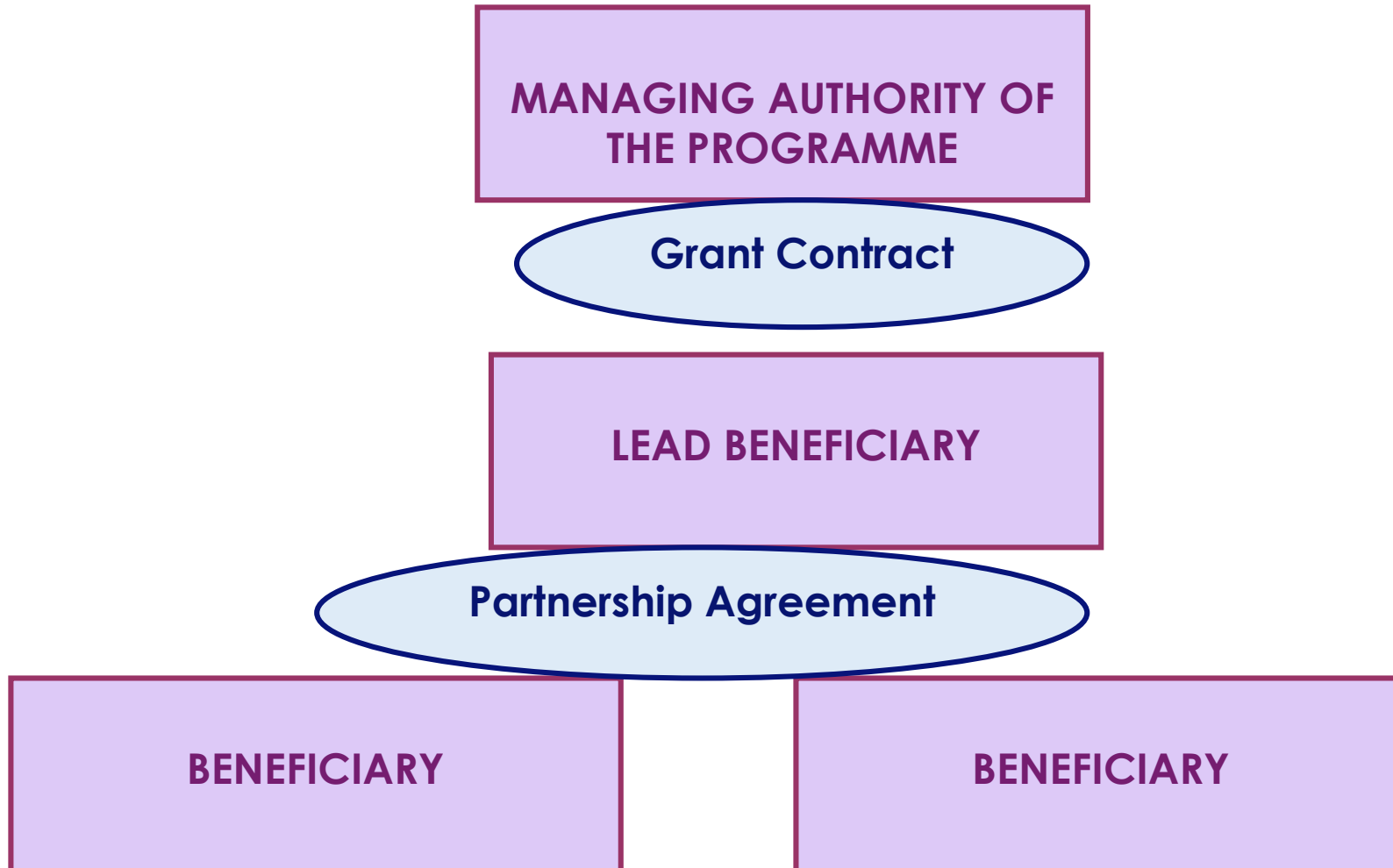
Beneficiaries (project partners)

- actively cooperate in the development and implementation of projects
- cooperate in the staffing and/or financing of projects
- are legally and financially responsible for the activities that they are implementing and for the share of the funds that they receive

Lead beneficiary (applicant)

- is representing the partnership
- is legally acting on behalf of the partnership (e.g. submitting the application, signing the grant contract, submitting project reports, requesting and receiving project payments)







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Thank you for your attention!

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